



Revision number: #2

Purchasing Agent: LEO KOOPMANS

Item: GOLF CARTS (NEW) ELECTRIC 48 VOLT (ONLY)

Vendor: 00567H Highland Equipment Co.
431 West 300 North
Salt Lake City UT 84103

Internet Homepage:

Telephone: (801) 364-9445

Fax number: (801) 328-9311

Contact: Detlef Schwvrack

Email address: highlandeg@aol.com

Brand/trade name: Yamaha

Price: See Attached

Terms: Net

Effective dates: 03/22/2000 through 03/21/2003

Days required for delivery: 1-10 Days

Price guarantee period:

Minimum order: One

Min shipment without charges: None

Other conditions:

REVISION #2:PLEASE NOTE EXTENSION OF CONTRACT.

Multiple award; See MA 1173 Also.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



New Yamaha electric golf carts. \$2,975.00/EA. 2000 VEHICLE
\$3,035.00/EA. 2001 VEHICLE

All prices are to be FOB delivered to order site. Award vendors will not only be required to have an in state dealer to provide stocking of product but will be required to have an instate parts warehouse to provide a majority of parts required on these golf carts.

Failure to have or maintain a complete parts distribution center in the state could result in cancellation of an existing contract.

REPORTS:

The contractor will submit yearly reports to the State Purchasing Agent (Debbie Gundersen) showing quantities and dollar volume of purchases by each agency and political subdivision. This report will be due 03/20/2001.

PRODUCT SPECIFICATIONS:

Seating Capacity - 2 persons.

Speed - 12-15 MPH Minimum.

Canopy Tops - must have rain gutters and 3/8" slope at each rear corner to remove water quickly.

Electric Motor - 48 DC Volt Series wound or Equal.

Speed Controller - Solid State. A safeguard circuit, spark contact protection, low voltage protection and thermal protection.

Charge Lock - Safety feature to prevent car from moving when plugged into charger.

Battery Charger - Automatic, 115 Volt AC input 48 volt DC output or equal. Underwriters laboratory listed.

Brakes - Mechanical drum type, (non-asbestos) brake lining with built in regenerative braking feature.

Roll Away - Car will not exceed 2MPH or Roll away, down hill with or without the key on and left unoccupied.

Front & Rear Suspension - Automotive type suspension with shock absorbers.

Steering - Automotive type steering.

Body - High impact surface made of dent & scratch resistant material, to be mounted on 4 wheel



chassis.

Tires - 18x18 .50-8NHS deep sawtooth tread minimum 5/16 tread depth.

Chassis - High tensile strength material to insure safety and longevity.

Batteries - TROJAN deep cycle batteries.

Sweater Basket - One per cart

Beverage Holder - Minimum two per cart

Safety Features - Reverse Warning Indicator.

Color - Ivory White or Equal.

Warranty:

A. Factory parts and labor warranty: 3 years

B. Dealer extended warranty: 5 years (see attached copy)

Options:

Suntop, sweater basket, spike guards and mud flaps.

Service and Parts:

A. Chassis lubrication: Supply manufactures suggested service interval of the following components. Write in service frequency in months, write 0 if no service required.

| | | | |
|-----------------|----------|---------------------------|----------|
| King Pins | 0 months | Motor Oil | 0 months |
| Brake Linkage | 0 months | Motor Filter | 0 months |
| Grease Fittings | 0 months | # of fittings | 0 |
| Pack Bearing | 0 months | Suggest seal replacement: | no |

Under this contract we will be buying repair parts for existing and new units when not covered under warranty. We are asking you to provide us with a percent discount off your current retail parts price list for any parts we purchase for ELECTRIC CARTS you are offering 20% discount off the retail price of your current parts price list. As per bid submitted on 03/14/00, solicitation Number DG 0102 Bid asked for additional options listed.

Please note that Yamaha does provide several items as standard equipment, which other manufacture's may not provide as standard and are provided as an additional charge.

Rear fender spike guards----- standard equipment
Bag well protector----- standard equipment
Four wheel mud flaps----- standard equipment
Sweater basket----- standard equipment



| | |
|---|--------------------|
| 5 MPH front and rear bumpers----- | standard equipment |
| Front clear one piece windshield (high impact)----- | \$65.00 ea. |
| Front clear folding windshield (high impact) ----- | \$88.00 ea. |
| Information holder----- | \$16.00 ea. |
| Sand and seed bottle W/holder----- | \$18.00 ea. |
| Side sweater basket----- | \$14.00 ea. |
| Hub caps (Mag style)----- | \$ 5.00 ea. |
| Number decals----- | \$ 2.00 ea. |
| Custom logo----- | \$15.00 ea. |

Additional options available.

Warranty:

Factory parts and labor warranty 3/YR.

Dealer Extended Warranty 5/YR.

Warranty: Yamaha G16 gas & electric and Yamaha G19 electric five year electronic controller:
Unconditional 100% ten year frame rust through: Unconditional 100% five year parts and labor

Year One: 100%

Year Two: 100%

Year Three: 100%

Year Four: \$50.00 deductible per golf cart

Year Five: 100.00 deductible per golf cart

First, Second and Third Year: All parts and labor. Excluded: tires, filters, mats, belts and other fair wear items. Damage caused by misuse and/or abuse, repair required as result of unauthorized work.

Fourth Year: All parts and labor after \$50.00 deductible is used. Same exclusions as above. First \$50.00 of parts and labor only applies to work performed by Highland Equipment or by personnel authorized by Highland Equipment Company.

Fifth Year: Same as fourth year except \$100.00 deductible applies.

Authorized and Qualified Personnel:

Courses, at their option, may perform certain warranty work. If this option is used Highland Equipment Co. will supply needed parts and pay the course at a rate of \$15.00 per hour for labor, based on the Yamaha flat rate manual. Payment or credit will be issued when defective parts are returned to Highland Equipment Co. Warranty does not pay for freight or travel time.

Conditions to Qualify

1. Authorization by Highland Equipment Co. for courses to perform work. This can be obtained at the time parts are ordered. The parts must come from Highland Equipment Co.
2. Courses must send maintenance personnel to maintenance seminars. These one day schools are offered once a year at no charge.



3. Defective parts must be returned to Highland Equipment with serial number of car before claim can be paid or credited.

FINET COMMODITY CODE(S): **FOR AGENCY USE ONLY**

92962000000 - MOTORCYCLES, BICYCLES, MOTOR SCOOTERS, AND
TRUCKSTERS (INCLUDING GOLF CARTS)